

SALE CATEGORY Discounts - PRODUCTS for WHOLESale					
ITEMS	CATEGORY 1 - does NOT own devices		CATEGORY 2 - owns device(s)		
	Friend	Affiliate	Associate		
Physical products	(referral fee)	(list owners or mailers)	Entry Level	Upper Level	Full Service +5%
DOVE scenar	5% - or 10% towards equipment purch	10%	20%	25%	25-30%
SOLARIS Blankets	5% - or 10% towards equipment purch	10%	20%	25%	25-30%
Informational products					
DVDs	n/a	35%	25%	30%	n/a
Training & Support Program	5% - or 10% towards equipment purch	35%	25%	30%	n/a
LIVE Events		with active participation:	with active participation:		
Presentations in small groups	n/a	20% on PP + 35% on IP	20%-PP + 35%-IP	25%-PP + 35%-IP	Full Service +5% on PP
LIVE conferences	10% on a ticket	10% on PP + 20% on ticket	20%-PP + 20%-ticket	25%-PP + 20%-ticket	

Friend can become an Affiliate (if they mail for us) - or Associate, if they buy their own product (the first product is always RETAIL).

In order to **BECOME** the **DOVE Stocking distributor** **6 DOVE** units need to be purchased one time for **Level 1** and **10 DOVEs** - for **Level 2** (it will satisfy the requirements of the next 2 quarters). In order to **MAINTAIN** the **Level 1** status **12 units** a year need to be purchased for Level 1 (3 each quarter) and 20 DOVEs - for Level 2 (5 each quarter) .

In order to **BECOME** the **Blanket Stocking distributor** **10 units** units need to be purchased one time for **Level 1** and **16 units** - for **Level 2** (it will satisfy the requirements of the next 2 quarters). In order to **MAINTAIN** the **Level 2** status **20 units** a year need to be purchased for Level 1 (5 each quarter) and 32 units - for Level 2 (8 each quarter) .